## **FULL RESERVE STUDY**

# Fieldstone Ranch Homeowner's Association, Inc.



Vero Beach, Florida November 30, 2018



Long-term thinking. Everyday commitment.

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Reserve Advisors, Inc. 735 N. Water Street, Suite 175 Milwaukee, WI 53202

Fieldstone Ranch Homeowner's Association, Inc. Vero Beach, Florida

Dear Board of Directors of Fieldstone Ranch Homeowner's Association, Inc.:

At the direction of the Board that recognizes the need for proper reserve planning, we have conducted a *Full Reserve Study* of Fieldstone Ranch Homeowner's Association, Inc. in Vero Beach, Florida and submit our findings in this report. The effective date of this study is the date of our visual, noninvasive inspection, November 30, 2018.

This *Full Reserve Study* exceeds the Association of Professional Reserve Analysts (APRA) standards fulfilling the requirements of a "Level I Full Reserve Study."

An ongoing review by the Board and an Update of this Reserve Study are necessary to ensure an equitable funding plan since a Reserve Study is a snapshot in time. We recommend the Board budget for an Update to this Reserve Study in two- to three-years. We look forward to continuing to help Fieldstone Ranch Homeowner's Association, Inc. plan for a successful future.

As part of our long-term thinking and everyday commitment to our clients, we are available to answer any questions you may have regarding this study.

Respectfully submitted on January 2, 2019 by

Reserve Advisors, Inc.

Visual Inspection and Report by: Nicole L. Lowery, RS<sup>1</sup>, PRA<sup>2</sup> Review by: Alan M. Ebert, RS, PRA<sup>2</sup>, Director of Quality Assurance



<sup>&</sup>lt;sup>2</sup> PRA (Professional Reserve Analyst) is the professional designation of the Association of Professional Reserve Analysts. Learn more about APRA at http://www.apra-usa.com.





<sup>&</sup>lt;sup>1</sup> RS (Reserve Specialist) is the reserve provider professional designation of the Community Associations Institute (CAI) representing America's more than 300,000 condominium, cooperative and homeowners associations.



Long-term thinking. Everyday commitment.



## **Table of Contents**

1.	RESERVE STUDY EXECUTIVE SUMMARY1.1
2.	RESERVE STUDY REPORT2.1
3.	RESERVE EXPENDITURES and FUNDING PLAN3.1
4.	RESERVE COMPONENT DETAIL4.1
	Property Site Elements4.1
	Asphalt Pavement, Patch and Seal Coat4.1
	Asphalt Pavement, Repaving4.1
	Catch Basins4.4
	Concrete Curbs and Gutters4.4
	Concrete Sidewalks4.5
	Concrete Streets, Stamped4.6
	Fence, Vinyl4.7
	Gate Entry System4.7
	Gates and Operators4.8
	Irrigation System, Pump4.9
	Irrigation System, Replacement4.10
	Light Poles and Fixtures4.10
	Pond, Erosion Control4.11
	Signage4.12
	Reserve Study Update4.13
5.	METHODOLOGY5.1
6.	CREDENTIALS6.1
7.	DEFINITIONS7.1
8.	PROFESSIONAL SERVICE CONDITIONS8.1



## 1.RESERVE STUDY EXECUTIVE SUMMARY

Client: Fieldstone Ranch Homeowner's Association, Inc. (Fieldstone Ranch)

Location: Vero Beach, Florida

Reference: 182153

**Property Basics:** Fieldstone Ranch Homeowner's Association, Inc. is a homeowners association which is responsible for the common elements shared by 129 single family homes. The common elements of the Association were built from 2007 to 2014.

Reserve Components Identified: 16 Reserve Components.

**Inspection Date:** November 30, 2018.

**Funding Goal:** The Funding Goal of this Reserve Study is to maintain reserves above an adequate, not excessive threshold during one or more years of significant expenditures. Our recommended Funding Plan recognizes this threshold funding year in 2031 due to repaving of the asphalt pavement.

**Cash Flow Method:** We use the Cash Flow Method to compute the Reserve Funding Plan. This method offsets future variable Reserve Expenditures with existing and future stable levels of reserve funding. Our application of this method also considers:

- · Current and future local costs of replacement
- 1.7% anticipated annual rate of return on invested reserves
- 2.0% future Inflation Rate for estimating Future Replacement Costs

**Sources for Local Costs of Replacement**: Our proprietary database, historical costs and published sources, i.e., R.S. Means, Incorporated.

#### Cash Status of Reserve Fund:

- \$66,814 as of September 30, 2018
- 2018 budgeted Reserve Contributions of \$4,500
- 2019 budgeted Reserve Contributions of \$5,843
- A potential deficit in reserves might occur by 2023 based upon continuation of the most recent annual reserve contribution of \$5,843 and the identified Reserve Expenditures.

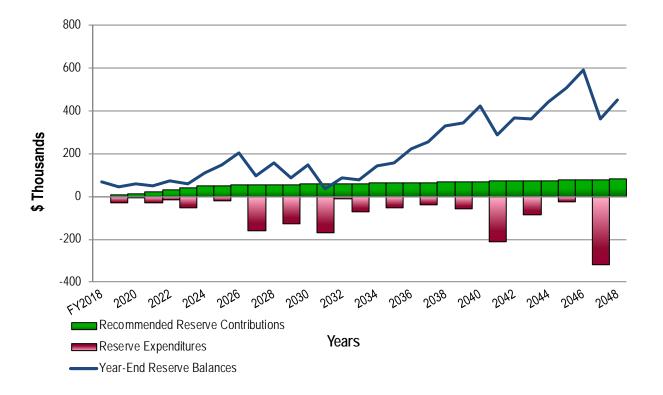
**Recommended Reserve Funding:** We recommend the following in order to achieve a stable and equitable Funding Plan:

- Phased increases of approximately \$9,000 from 2020 through 2024
- Inflationary increases through 2048, the limit of this study's Cash Flow Analysis
- Initial recommended adjustment in Reserve Contributions of \$8,957 represents an average annual increase of \$69.43 per homeowner and about a ten percent (9.7%) adjustment in the 2019 total Operating Budget of \$92,611.



**Fieldstone Ranch**Recommended Reserve Funding Table and Graph

	Reserve	Reserve		Reserve	Reserve		Reserve	Reserve
Year	Contributions (\$)	Balances (\$)	Year	Contributions (\$)	Balances (\$)	Year	Contributions (\$)	Balances (\$)
2019	5,843	43,582	2029	56,100	86,813	2039	68,300	345,885
2020	14,800	56,980	2030	57,200	145,975	2040	69,700	422,057
2021	23,800	50,647	2031	58,300	35,378	2041	71,100	290,063
2022	32,800	71,155	2032	59,500	86,005	2042	72,500	368,110
2023	41,800	60,495	2033	60,700	78,443	2043	74,000	360,776
2024	50,800	112,755	2034	61,900	142,203	2044	75,500	443,051
2025	51,800	146,002	2035	63,100	155,979	2045	77,000	505,429
2026	52,800	201,733	2036	64,400	223,578	2046	78,500	593,189
2027	53,900	98,204	2037	65,700	256,092	2047	80,100	361,962
2028	55,000	155,341	2038	67,000	328,015	2048	81,700	450,510





## 2.RESERVE STUDY REPORT

At the direction of the Board that recognizes the need for proper reserve planning, we have conducted a *Full Reserve Study* of

### Fieldstone Ranch Homeowner's Association, Inc.

#### Vero Beach, Florida

and submit our findings in this report. The effective date of this study is the date of our visual, noninvasive inspection, November 30, 2018.

We present our findings and recommendations in the following report sections and spreadsheets:

- Identification of Property Segregates all property into several areas of responsibility for repair or replacement
- Reserve Expenditures Identifies reserve components and related quantities, useful lives, remaining useful lives and future reserve expenditures during the next 30 years
- Reserve Funding Plan Presents the recommended Reserve Contributions and year-end Reserve Balances for the next 30 years
- **Five Year Outlook** Identifies reserve components and future reserve expenditures during the first five years
- Reserve Component Detail Describes the reserve components, includes photographic documentation of the condition of various property elements, describes our recommendations for repairs or replacement, and includes detailed solutions and procedures for replacements for the benefit of current and future board members
- Methodology Lists the national standards, methods and procedures used to develop the Reserve Study
- Definitions Contains definitions of terms used in the Reserve Study, consistent with national standards
- Professional Service Conditions Describes Assumptions and Professional Service Conditions
- Credentials and Resources



## **IDENTIFICATION OF PROPERTY**



Our investigation includes Reserve Components or property elements as set forth in your Declaration. The Expenditure tables in Section 3 list the elements contained in this study. Our analysis begins by segregating the property elements into several areas of responsibility for repair and replacement.

Our process of identification helps assure that future boards and the management team understand whether reserves, the operating budget or Homeowners fund certain replacements and assists in preparation of the annual budget. We derive these segregated classes of property from our review of the information provided by the Association and through conversations with Management and the Board. These classes of property include:

- Reserve Components
- Long-Lived Property Elements
- Operating Budget Funded Repairs and Replacements
- Property Maintained by Homeowners
- Property Maintained by Others

We advise the Board conduct an annual review of these classes of property to confirm its policy concerning the manner of funding, i.e., from reserves or the operating budget. The Reserve Study identifies Reserve Components as set forth in your Declaration or which were identified as part of your request for proposed services. Reserve Components are defined by CAI as property elements with:

Fieldstone Ranch responsibility



- Limited useful life expectancies
- Predictable remaining useful life expectancies
- Replacement cost above a minimum threshold

Long-Lived Property Elements may not have predictable Remaining Useful Lives or their replacement may occur beyond the 30-year scope of the study. The operating budget should fund infrequent repairs. Funding untimely or unexpected replacements from reserves will necessitate increases to Reserve Contributions. Periodic updates of this Reserve Study will help determine the merits of adjusting the Reserve Funding Plan. We identify the following Long-Lived Property Elements as excluded from reserve funding at this time.

- Electrical Systems, Common
- Pipes, Subsurface Utilities

The operating budget provides money for the repair and replacement of certain Reserve Components. The Association may develop independent criteria for use of operating and reserve funds. For purposes of calculating appropriate Reserve Contributions, we identify the following list of Operating Budget Funded Repairs and Replacements:

- General Maintenance to the Common Elements
- Expenditures less than \$2,500 (These relatively minor expenditures have a limited effect on the recommended Reserve Contributions.)
- Irrigation System, Controllers and Well Pumps (The Association is responsible for 50% of the two well pumps.)
- Landscape
- Paint Finishes, Touch Up
- Valves, Small Diameter, Irrigation System (We assume replacement as needed in lieu of an aggregate replacement of all small diameter valves as a single event.)
- Other Repairs normally funded through the Operating Budget

Certain items have been designated as the responsibility of the homeowners to repair or replace at their cost. Property Maintained by Homeowners, including items billed back to Homeowners, relates to:

Homes and Lots, Including Fences, Driveways and Mailboxes

Certain items have been designated as the responsibility of others to repair or replace. Property Maintained by Others relates to:

- Lift Station (Indian River County)
- Light Poles and Fixtures (Florida Power and Light)



## 3. RESERVE EXPENDITURES and FUNDING PLAN

The tables following this introduction present:

## **Reserve Expenditures**

- Line item numbers
- Total quantities
- Quantities replaced per phase (in a single year)
- Reserve component inventory
- Estimated first year of event (i.e., replacement, application, etc.)
- Life analysis showing
  - useful life
  - remaining useful life
- 2018 local cost of replacement
  - Per unit
  - Per phase
  - Replacement of total quantity
- Total future costs of replacement anticipated during the next 30 years
- Schedule of estimated future costs for each reserve component including inflation

## **Reserve Funding Plan**

- · Reserves at the beginning of each year
- Total recommended reserve contributions
- Estimated interest earned from invested reserves
- Anticipated expenditures by year
- Anticipated reserves at year end
- Predicted reserves based on current funding level

#### **Five Year Outlook**

- Line item numbers
- Reserve component inventory of only the expenditures anticipated to occur within the first five years
- Schedule of estimated future costs for each reserve component anticipated to occur within the first five years

Financial statements prepared by your association, by you or others might rely in part on information contained in this section. For your convenience, we have provided an electronic data file containing the tables of **Reserve Expenditures** and **Reserve Funding Plan**.

## **RESERVE EXPENDITURES**

#### Fieldstone Ranch Homeowner's Association, Inc. Vero Beach, Florida

#### **Explanatory Notes:**

- 1) 2.0% is the estimated future Inflation Rate for estimating Future Replacement Costs.
- 2) FY2018 is Fiscal Year beginning January 1, 2018 and ending December 31, 2018.

			Voto Bodon, Florida	_																						
				Estimated		e Analysis, _		Costs			D.II. 0		•	•		_	•	_	•	•	40	44	40	40		4-
Line		Per Phase Quantity Units	Passania Component Inventory	1st Year o		ears Remaining	Unit	Per Phase	Total	30-Year Total (Inflated)	RUL = 0 FY2018	1 2019	2020	3 2021	4 2022	5 2023	6 2024	/ 2025	8 2026	9 2027	10 2028	11 2029	12 2030	13 2031	14 2032	15 2033
	Quantity	Quantity Units	Reserve Component Inventory	Event			(2018)	(2018)	(2018)	(Inflated)		2019		2021		2023	2024	2023	2020	2021	2020	2029	2030	2031		2033
			Property Site Elements																							
4.020	16,500	16,500 Square Yard	s Asphalt Pavement, Patch and Seal Coat	2019	3 to 5	1	1.80	29,700	29,700	282,851		30,294				32,791				23,663				25,613		
4.040	16,500	5,500 Square Yard	s Asphalt Pavement, Mill and Overlay, Phased	2027	15 to 20	9 to 13	13.00	71,500	214,500	393,816										85,449		88,901		92,493		
4.100	30	<b>10</b> Each	Catch Basins, Inspections and Capital Repairs, Phased	2027	15 to 20	9 to 13	650.00	6,500	19,500	35,801										7,768		8,082		8,408		
4.110	8,500	425 Linear Feet	Concrete Curbs and Gutters, Partial	2027	to 65	9 to 30+	25.00	10,625	212,500	58,522										12,698		13,211		13,745		
4.140	21,300	915 Square Feet	Concrete Sidewalks, Partial	2023	to 65	5 to 30+	8.00	7,320	170,400	72,652						8,082				8,748				9,469		
4.180	10,600	10,600 Square Feet	Concrete Streets, Stamped, Replacement	2041	to 35	23	11.00	116,600	116,600	183,866																
4.181	10,600	10,600 Square Feet	Concrete Streets, Stamped, Repairs, Paint Finishes and Sealer Applications	2021	3 to 5	3	1.25	13,250	13,250	105,508				14,061				15,220				16,475				17,833
4.260	120	120 Linear Feet	Fence, Vinyl	2025	15 to 20	7	40.00	4,800	4,800	13,389								5,514								
4.310	1	1 Allowance	Gate Entry System	2023	10 to 15	5	11,500.00	11,500	11,500	47,041						12,697										15,477
4.320	4	4 Each	Gate Operators	2021	to 10	3	4,000.00	16,000	16,000	62,907				16,979										20,698		
4.330	4	4 Each	Gates	2033	to 20	15	6,750.00	27,000	27,000	36,338																36,338
4.410	1	1 Each	Irrigation System, Pump, 10-HP	2027	to 20	9	9,600.00	9,600	9,600	28,521										11,473						
4.420	1	1 Allowance	Irrigation System, Replacement	2047	to 40+	29	46,000.00	46,000	46,000	81,689																
4.560	3	3 Each	Light Poles and Fixtures	2032	to 25	14	2,500.00	7,500	7,500	9,896															9,896	
4.710	3,560	535 Linear Feet	Pond, Erosion Control, Partial	2022	to 15	4	23.00	12,305	81,880	31,245					13,319											
4.800	1	1 Allowance	Signage, Renovation	2027	15 to 20	9	8,500.00	8,500	8,500	25,253										10,158						
		1 Allowance	Reserve Study Update with Site Visit	2020	2	2	2,250.00	2,250	2,250	2,250			2,250													
			Anticipated Expenditures, By Year							\$1,471,545	0	30,294	2,250	31,040	13,319	53,570	0	20,734	0	159,957	0	126,669	0	170,426	9,896	69,648

## **RESERVE EXPENDITURES**

## Fieldstone Ranch Homeowner's Association, Inc.

				Vero Beach, Florida																						
					Estimated		e Analysis,		Costs																	
Line		Per Phase	Units		1st Year of Event		ears Remaining	Unit (2018)	Per Phase		30-Year Total	16 2034	17 2035	18 2036	19 2037	20 2038	21 2039	22 2040	23 2041	24 2042	25 2043	26 2044	27 2045	28 2046	29 2047	30 2048
Item	Quantity	Quantity	UIIIIS	Reserve Component Inventory	Event			(2010)	(2018)	(2018)	(Inflated)										2043					
				Property Site Elements																						
4.020	16,500	<b>16,500</b> Sc	uare Yards	Asphalt Pavement, Patch and Seal Coat	2019	3 to 5	1	1.80	29,700	29,700	282,851		41,587				45,015				48,726				35,162	
4.040	16,500	<b>5,500</b> Sc	uare Yards	Asphalt Pavement, Mill and Overlay, Phased	2027	15 to 20	9 to 13	13.00	71,500	214,500	393,816														126,973	
4.100	30	<b>10</b> Ea	ch	Catch Basins, Inspections and Capital Repairs, Phased	2027	15 to 20	9 to 13	650.00	6,500	19,500	35,801														11,543	
4.110	8,500	<b>425</b> Lir	ear Feet	Concrete Curbs and Gutters, Partial	2027	to 65	9 to 30+	25.00	10,625	212,500	58,522														18,868	
4.140	21,300	<b>915</b> Sc	uare Feet	Concrete Sidewalks, Partial	2023	to 65	5 to 30+	8.00	7,320	170,400	72,652		10,250				11,095				12,009				12,999	
4.180	10,600	<b>10,600</b> So	uare Feet	Concrete Streets, Stamped, Replacement	2041	to 35	23	11.00	116,600	116,600	183,866								183,866							
4.181	10,600	<b>10,600</b> Sc	uare Feet	Concrete Streets, Stamped, Repairs, Paint Finishes and Sealer Applications	2021	3 to 5	3	1.25	13,250	13,250	105,508				19,303								22,616			
4.260	120	<b>120</b> Lir	ear Feet	Fence, Vinyl	2025	15 to 20	7	40.00	4,800	4,800	13,389										7,875					
4.310	1	1 All	owance	Gate Entry System	2023	10 to 15	5	11,500.00	11,500	11,500	47,041										18,867					
4.320	4	<b>4</b> Ea	ch	Gate Operators	2021	to 10	3	4,000.00	16,000	16,000	62,907								25,230							
4.330	4	<b>4</b> Ea	ch	Gates	2033	to 20	15	6,750.00	27,000	27,000	36,338															
4.410	1	1 Ea	ch	Irrigation System, Pump, 10-HP	2027	to 20	9	9,600.00	9,600	9,600	28,521														17,048	
4.420	1	<b>1</b> All	owance	Irrigation System, Replacement	2047	to 40+	29	46,000.00	46,000	46,000	81,689														81,689	
4.560	3	3 Ea	ch	Light Poles and Fixtures	2032	to 25	14	2,500.00	7,500	7,500	9,896															
4.710	3,560	<b>535</b> Lir	ear Feet	Pond, Erosion Control, Partial	2022	to 15	4	23.00	12,305	81,880	31,245				17,926											
4.800	1	1 All	owance	Signage, Renovation	2027	15 to 20	9	8,500.00	8,500	8,500	25,253														15,095	
		1 All	owance	Reserve Study Update with Site Visit	2020	2	2	2,250.00	2,250	2,250	2,250															
				Anticipated Expenditures, By Year							\$1,471,545	0	51,837	0	37,229	0	56,110	0	209,096	0	87,477	0	22,616	0	319,377	0

Reserve Advisors, Inc.

## **RESERVE FUNDING PLAN**

## **CASH FLOW ANALYSIS**

Fieldstone Ranch

	Homeowner's Association, Inc.		<u>lr</u>	ndividual Res	erve Budgets	& Cash Flow	s for the Next	30 Years										
	Vero Beach, Florida		FY2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
	Reserves at Beginning of Year (Note 1)		66,814	67,100	43,582	56,980	50,647	71,155	60,495	112,755	146,002	201,733	98,204	155,341	86,813	145,975	35,378	86,005
	<b>Total Recommended Reserve Contributions (Note 2)</b>		0	5,843	14,800	23,800	32,800	41,800	50,800	51,800	52,800	53,900	55,000	56,100	57,200	58,300	59,500	60,700
Plus	Estimated Interest Earned, During Year (Note 3)		286	933	848	907	1,027	1,110	1,460	2,181	2,931	2,528	2,137	2,041	1,962	1,529	1,023	1,386
Les	Anticipated Expenditures, By Year		0	(30,294)	(2,250)	(31,040)	(13,319)	(53,570)	0	(20,734)	0	(159,957)	0	(126,669)	0	(170,426)	(9,896)	(69,648)
	Anticipated Reserves at Year End		<u>\$67,100</u>	<u>\$43,582</u>	<u>\$56,980</u>	<u>\$50,647</u>	<u>\$71,155</u>	<u>\$60,495</u>	<u>\$112,755</u>	<u>\$146,002</u>	<u>\$201,733</u>	<u>\$98,204</u>	<u>\$155,341</u>	<u>\$86,813</u>	<u>\$145,975</u>	\$35,378 (NOTE 5)	<u>\$86,005</u>	<u>\$78,443</u>
F	Predicted Reserves based on 2019 funding level of:	\$5,843	67,100	43,582	47,946	23,350	16,207	(31,650)	(26,295)							7		

(continued)	Individual Res	serve Budgets	& Cash Flow	vs for the Nex	t 30 Years, Co	<u>ontinued</u>									
	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048
Reserves at Beginning of Year	78,443	142,203	155,979	223,578	256,092	328,015	345,885	422,057	290,063	368,110	360,776	443,051	505,429	593,189	361,962
Total Recommended Reserve Contributions	61,900	63,100	64,400	65,700	67,000	68,300	69,700	71,100	72,500	74,000	75,500	77,000	78,500	80,100	81,700
Plus Estimated Interest Earned, During Year	1,860	2,513	3,199	4,043	4,923	5,680	6,472	6,002	5,547	6,143	6,775	7,994	9,260	8,050	6,848
Less Anticipated Expenditures, By Year	0	(51,837)	0	(37,229)	0	(56,110)	0	(209,096)	0	(87,477)	0	(22,616)	0	(319,377)	0
Anticipated Reserves at Year End	<u>\$142,203</u>	<u>\$155,979</u>	<u>\$223,578</u>	<u>\$256,092</u>	<u>\$328,015</u>	<u>\$345,885</u>	<u>\$422,057</u>	<u>\$290,063</u>	<u>\$368,110</u>	<u>\$360,776</u>	<u>\$443,051</u>	<u>\$505,429</u>	<u>\$593,189</u>	<u>\$361,962</u>	\$450,510 (NOTE 4)

**Explanatory Notes:** 

- 1) Year 2018 ending reserves are as of September 30, 2018; FY2018 starts January 1, 2018 and ends December 31, 2018.
- 2) Reserve Contributions for 2019 are budgeted; 2020 is the first year of recommended contributions.
- 3) 1.7% is the estimated annual rate of return on invested reserves; 2018 is a partial year of interest earned.
- 4) Accumulated year 2048 ending reserves consider the need to fund for subsequent repaving of the asphalt pavement shortly after 2048, and the age, size, overall condition and complexity of the property.
- 5) Threshold Funding Year (reserve balance at critical point).

Printed on 1/2/2019 Funding Plan - Section 3

## **FIVE YEAR OUTLOOK**

# Fieldstone Ranch Homeowner's Association, Inc.

Vero Beach, Florida

Line Item	Reserve Component Inventory	RUL = 0 FY2018	1 2019	2 2020	3 2021	4 2022	5 2023
	Property Site Elements						
4.020	Asphalt Pavement, Patch and Seal Coat		30,294				32,791
4.140	Concrete Sidewalks, Partial						8,082
4.181	Concrete Streets, Stamped, Repairs, Paint Finishes and Sealer Applications				14,061		
4.310	Gate Entry System						12,697
4.320	Gate Operators				16,979		
4.710	Pond, Erosion Control, Partial					13,319	
	Reserve Study Update with Site Visit			2,250			
	Anticipated Expenditures, By Year	0	30,294	2,250	31,040	13,319	53,570

Printed on 1/2/2019 Five Year Outlook - 1 of 1



## **4.RESERVE COMPONENT DETAIL**

The Reserve Component Detail of this *Full Reserve Study* includes enhanced solutions and procedures for select significant components. This section describes the Reserve Components, documents specific problems and condition assessments, and may include detailed solutions and procedures for necessary capital repairs and replacements for the benefit of current and future board members. We advise the Board use this information to help define the scope and procedures for repair or replacement when soliciting bids or proposals from contractors. *However, the Report in whole or part is not and should not be used as a design specification or design engineering service.* 

## **Property Site Elements**

## **Asphalt Pavement, Patch and Seal Coat**

**Line Item:** 4.020

**Quantity:** Approximately 16,500 square yards

*History:* Original

**Condition:** Good to fair overall

**Useful Life:** Three- to five-years

**Component Detail Notes:** Proposals for seal coat applications should include patching. The contractor should only apply seal coat applications after repairs are completed. A seal coat does not bridge or close cracks, therefore, unrepaired cracks render the seal coat applications useless.

Priority/Criticality: Per Board discretion

**Expenditure Detail Notes:** Expenditure timing and costs are depicted in the **Reserve Expenditures** table in Section 3. Our cost includes an allowance for patching of up to two percent (2%) of the pavement.

## **Asphalt Pavement, Repaving**

**Line Item:** 4.040

**Quantity:** Approximately 16,500 square yards

**History:** Original

**Condition:** Good to fair overall with damage, alligator cracks and uneven pavement

evident





Asphalt pavement overview

Asphalt pavement with damage evident





Asphalt pavement with stains evident

Asphalt pavement with alligator cracks evident





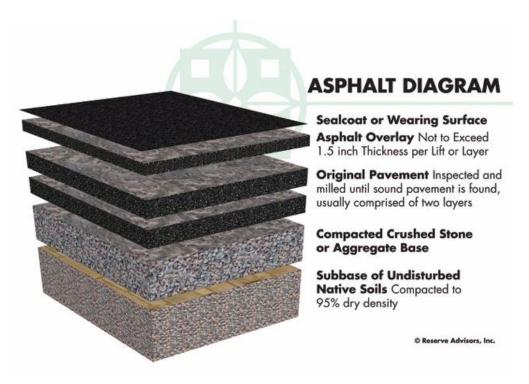
Asphalt pavement with alligator cracks evident

Asphalt pavement with uneven areas evident

Useful Life: 15- to 20-years with the benefit of timely crack repairs and patching



**Component Detail Notes:** The initial installation of asphalt uses at least two lifts, or two separate applications of asphalt, over the base course. The first lift is the binder course. The second lift is the wearing course. The wearing course comprises a finer aggregate for a smoother more watertight finish. The following diagram depicts the typical components although it may not reflect the actual configuration at Fieldstone Ranch:



The manner of repaving is either a mill and overlay or total replacement. A mill and overlay is a method of repaving where cracked, worn and failed pavement is mechanically removed or milled until sound pavement is found. A new layer of asphalt is overlaid atop the remaining base course of pavement. Total replacement includes the removal of all existing asphalt down to the base course of aggregate and native soil followed by the application of two or more new lifts of asphalt. We recommend mill and overlayment on asphalt pavement that exhibits normal deterioration and wear. We recommend total replacement of asphalt pavement that exhibits severe deterioration, inadequate drainage, pavement that has been overlaid multiple times in the past or where the configuration makes overlayment not possible. Based on the apparent visual condition and configuration of the asphalt pavement, we recommend the mill and overlay method of repaving at Fieldstone Ranch.

Priority/Criticality: Defer only upon opinion of independent professional or engineer

**Expenditure Detail Notes:** Expenditure timing and costs are depicted in the **Reserve Expenditures** table in Section 3. Our cost for milling and overlayment includes area patching of up to ten percent (10%).



## **Catch Basins**

**Line Item:** 4.100

Quantity: 30 each

History: Original

**Condition:** Good to fair overall with settlement and slippage cracks visually apparent





Settlement evident at catch basin

Slippage cracks evident adjacent to catch basin

**Useful Life:** The useful life of catch basins is up to 65 years. However, achieving this useful life usually requires interim capital repairs or partial replacements every 15- to 20-years.

**Component Detail Notes:** Erosion causes settlement around the collar of catch basins. Left unrepaired, the entire catch basin will shift and need replacement.

**Priority/Criticality:** Defer only upon opinion of independent professional or engineer

**Expenditure Detail Notes:** Expenditure timing and costs are depicted in the **Reserve Expenditures** table in Section 3. We recommend the Association plan for inspections and capital repairs to the catch basins in conjunction with repaving.

## **Concrete Curbs and Gutters**

**Line Item:** 4.110

**Quantity:** 8,500 linear feet

**Condition:** Good overall





Typical concrete gutter

**Useful Life:** Up to 65 years although interim deterioration of areas is common

Priority/Criticality: Per Board discretion

**Expenditure Detail Notes:** Expenditure timing and costs are depicted in the **Reserve Expenditures** table in Section 3. We estimate that up to 1,700 linear feet of curbs and gutters, or twenty percent (20%) of the total, will require replacement during the next 30 years.

## **Concrete Sidewalks**

**Line Item:** 4.140

Quantity: 21,300 square feet

**Condition:** Good overall



Typical concrete sidewalk

**Useful Life:** Up to 65 years although interim deterioration of areas is common



Priority/Criticality: Per Board discretion

**Expenditure Detail Notes:** Expenditure timing and costs are depicted in the **Reserve Expenditures** table in Section 3. We estimate that up to 6,405 square feet of concrete sidewalks, or thirty percent (30.1%) of the total, will require replacement during the next 30 years.

## **Concrete Streets, Stamped**

**Line Item:** 4.180

Quantity: 10,600 square feet

History: Mostly original. A portion of concrete was replaced in 2018. Subsequently,

the stamped concrete streets were painted and sealed.

**Condition:** Good to fair overall with cracks evident



Stamped concrete streets



Stamped concrete streets with cracks evident



Stamped concrete streets with cracks evident



Stamped concrete streets with cracks evident



Useful Life: Up to 35 years for replacement and three- to five-years for repairs, paint

finishes and sealer applications

Priority/Criticality: Per Board discretion

Expenditure Detail Notes: Expenditure timing and costs are depicted in the Reserve

**Expenditures** table in Section 3.

## Fence, Vinyl

**Line Item:** 4.260

**Quantity:** 120 linear feet

History: Original

**Condition:** Good to fair overall with a loose panel evident





Vinyl fence

Vinyl fence with loose panel evident

Useful Life: 15- to 20-years

Priority/Criticality: Per Board discretion

Expenditure Detail Notes: Expenditure timing and costs are depicted in the Reserve

**Expenditures** table in Section 3.

## Gate Entry System

**Line Item:** 4.310

**Quantity:** One panel and two RFID readers at the front and rear entrances



*History:* The equipment dates from 2012 to 2013. However, it appears that installation occurred closer to 2016.

**Condition:** Reported satisfactory





Gate entry system panel

**RFID** reader

Useful Life: 10- to 15-years

Priority/Criticality: Per Board discretion

Expenditure Detail Notes: Expenditure timing and costs are depicted in the Reserve

Expenditures table in Section 3.

## **Gates and Operators**

*Line Items:* 4.320 and 4.330

**Quantity:** Four gates and four operators

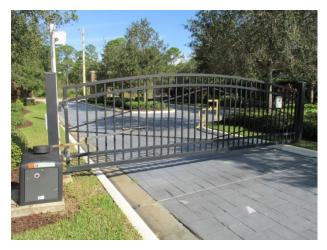
History: The gates and operators date from 2012 to 2013. However, it appears that

installation occurred closer to 2016.

**Condition:** Management and the Board report frequent repairs to the gate operators.

The gates appear in good condition overall.







Gate and operator at front entrance

Gate and operator at rear entrance

**Useful Life:** Up to 10 years for the operators and up to 20 years for the gates

Priority/Criticality: Not recommended to defer

Expenditure Detail Notes: Expenditure timing and costs are depicted in the Reserve

**Expenditures** table in Section 3.

## Irrigation System, Pump

**Line Item:** 4.410

Quantity: One each

History: Original

Condition: Reported good



**Irrigation pump** 

Useful Life: Up to 20 years



Priority/Criticality: Defer only upon opinion of independent professional or engineer

**Expenditure Detail Notes:** Expenditure timing and costs are depicted in the **Reserve Expenditures** table in Section 3. In addition to the pond included on this line item, the Association is responsible for fifty percent (50%) of the costs associated with the two well pumps located on individual homeowner lots. We suggest the Association fund any costs associated with these pumps through the operating budget as necessary.

## Irrigation System, Replacement

**Line Item:** 4.420

History: Original

Condition: Good overall and Management and the Board do not report any

deficiencies

**Useful Life:** Up to and beyond 40 years

Component Detail Notes: Irrigation systems typically include the following

components:

Electronic controls (timer)

- Impact rotors
- Network of supply pipes
- Pop-up heads
- Pumps
- Valves

Fieldstone Ranch should anticipate interim and partial replacements of the system network supply pipes and other components as normal maintenance to maximize the useful life of the irrigation system. The Association should fund these ongoing seasonal repairs through the operating budget.

**Priority/Criticality:** Defer only upon opinion of independent professional or engineer

**Expenditure Detail Notes:** Expenditure timing and costs are depicted in the **Reserve Expenditures** table in Section 3. Our cost for replacement includes all irrigation components associated with the common irrigated areas throughout the community and the main lines, valves, solenoids and controllers that service 68 individual homes. The Association should fund interim repairs and partial replacements through the operating budget as necessary.

## **Light Poles and Fixtures**

**Line Item:** 4.560



Quantity: Three metal poles with triple light fixtures

History: Original

Condition: Good to fair overall



Light pole and fixtures

Useful Life: Up to 25 years

Priority/Criticality: Per Board discretion

Expenditure Detail Notes: Expenditure timing and costs are depicted in the Reserve

**Expenditures** table in Section 3.

## **Pond, Erosion Control**

**Line Item:** 4.710

Quantity: 3,560 linear feet of natural vegetation

**Condition:** Satisfactory overall







Overview of pond

Pond shoreline

**Useful Life:** Shorelines are subject to fluctuations in water levels, increased plant growth and migrating storm and ground water resulting in the need for erosion control measures up to every 15 years.

**Component Detail Notes:** The steep shoreline embankments are likely to exacerbate soil movement and erosion. The use and maintenance of landscape, natural vegetation and/or stone rip rap along the pond shoreline will help maintain an attractive appearance and prevent soil erosion.

Shoreline plantings are referred to as buffer zones. Buffer zones provide the following advantages:

- Control insects naturally
- Create an aesthetically pleasing shoreline
- Enhance water infiltration and storage
- Filter nutrients and pollutants
- Increase fish and wildlife habitat
- Reduce lawn maintenance
- Stabilize shoreline and reduce erosion
- Trap sediments

Priority/Criticality: Defer only upon opinion of independent professional or engineer

**Expenditure Detail Notes:** Expenditure timing and costs are depicted in the **Reserve Expenditures** table in Section 3. We recommend the Association plan to install a combination of plantings and rip rap around the pond along 535 linear feet, or approximately fifteen percent (15%), of the shoreline per event.

## **Signage**

**Line Item:** 4.800

*History:* Original



Condition: Good overall





Signage

Light fixture at signage

Useful Life: 15- to 20-years

**Component Detail Notes:** Community signage contributes to the overall aesthetic appearance of the property to owners and potential buyers. Renovation or replacement of community signs is often predicated upon the desire to "update" the perceived identity of the community rather than for utilitarian concerns. Therefore, the specific times for replacement or renovation are discretionary. The signage includes the following elements:

- Landscape
- Light fixtures
- Letters
- Masonry, Stone

Priority/Criticality: Per Board discretion

**Expenditure Detail Notes:** Expenditure timing and costs are depicted in the **Reserve Expenditures** table in Section 3. Our cost for renovation includes repairs to the masonry, upgrades to the landscape and replacement of the remaining components listed above.

## **Reserve Study Update**

An ongoing review by the Board and an Update of this Reserve Study are necessary to ensure an equitable funding plan since a Reserve Study is a snapshot in time. Many variables change after the study is conducted that may result in significant overfunding or underfunding the reserve account. Variables that may affect the Reserve Funding Plan include, but are not limited to:

- Deferred or accelerated capital projects based on Board discretion
- Changes in the interest rates on reserve investments
- Changes in the *local* construction inflation rate



- Additions and deletions to the Reserve Component Inventory
- The presence or absence of maintenance programs
- Unusually mild or extreme weather conditions
- Technological advancements

Periodic updates incorporate these variable changes since the last Reserve Study or Update. The Association can expense the fee for an Update with site visit from the reserve account. This fee is included in the Reserve Funding Plan. We base this budgetary amount on updating the same property components and quantities of this Reserve Study report. We recommend the Board budget for an Update to this Reserve Study in two- to three-years. Budgeting for an Update demonstrates the Board's objective to continue fulfilling its fiduciary responsibility to maintain the commonly owned property and to fund reserves appropriately.



## 5.METHODOLOGY

Reserves for replacement are the amounts of money required for future expenditures to repair or replace Reserve Components that wear out before the entire facility or project wears out. Reserving funds for future repair or replacement of the Reserve Components is also one of the most reliable ways of protecting the value of the property's infrastructure and marketability.

Fieldstone Ranch can fund capital repairs and replacements in any combination of the following:

- 1. Increases in the operating budget during years when the shortages occur
- 2. Loans using borrowed capital for major replacement projects
- 3. Level annual reserve assessments annually adjusted upward for inflation to increase reserves to fund the expected major future expenditures
- 4. Special assessments

We do not advocate special assessments or loans unless near term circumstances dictate otherwise. Although loans provide a gradual method of funding a replacement, the costs are higher than if the Association were to accumulate reserves ahead of the actual replacement. Interest earnings on reserves also accumulate in this process of saving or reserving for future replacements, thereby defraying the amount of gradual reserve collections. We advocate the third method of *Level Monthly Reserve Assessments* with relatively minor annual adjustments. The method ensures that Homeowners pay their "fair share" of the weathering and aging of the commonly owned property each year. Level reserve assessments preserve the property and enhance the resale value of the homes.

This Reserve Study is in compliance with and exceeds the National standards<sup>1</sup> set forth by the Community Associations Institute (CAI) and the Association of Professional Reserve Analysts (APRA) fulfilling the requirements of a "Full Reserve Study." These standards require a Reserve Component to have a "predictable remaining Useful Life." Estimating Remaining Useful Lives and Reserve Expenditures beyond 30 years is often indeterminate. Long-Lived Property Elements are necessarily excluded from this analysis. We considered the following factors in our analysis:

- The Cash Flow Method to compute, project and illustrate the 30-year Reserve Funding Plan
- Local<sup>2</sup> costs of material, equipment and labor
- Current and future costs of replacement for the Reserve Components
- Costs of demolition as part of the cost of replacement
- Local economic conditions and a historical perspective to arrive at our estimate of long term future inflation for construction costs in Vero Beach,

<sup>&</sup>lt;sup>1</sup> Identified in the APRA "Standards - Terms and Definitions" and the CAI "Terms and Definitions".

<sup>&</sup>lt;sup>2</sup> See Credentials for additional information on our use of published sources of cost data.



Florida at an annual inflation rate<sup>3</sup>. Isolated or regional markets of greater construction (development) activity may experience slightly greater rates of inflation for both construction materials and labor.

- The past and current maintenance practices of Fieldstone Ranch and their effects on remaining useful lives
- Financial information provided by the Association pertaining to the cash status of the reserve fund and budgeted reserve contribution
- The anticipated effects of appreciation of the reserves over time in accord with a return or yield on investment of your cash equivalent assets. (We did not consider the costs, if any, of Federal and State Taxes on income derived from interest and/or dividend income).
- The Funding Plan excludes necessary operating budget expenditures. It is our understanding that future operating budgets will provide for the ongoing normal maintenance of Reserve Components.

Updates to this Reserve Study will continue to monitor historical facts and trends concerning the external market conditions.

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<sup>&</sup>lt;sup>3</sup> Derived from Marshall & Swift, historical costs and the Bureau of Labor Statistics.



## 6. CREDENTIALS

#### HISTORY AND DEPTH OF SERVICE

**Founded in 1991,** Reserve Advisors, Inc. is the leading provider of reserve studies, insurance appraisals, developer turnover transition studies, expert witness services, and other engineering consulting services. Clients include community associations, resort properties, hotels, clubs, non-profit organizations, apartment building owners, religious and educational institutions, and office/commercial building owners in 48 states, Canada and throughout the world.

The **architectural engineering consulting firm** was formed to take a leadership role in helping fiduciaries, boards, and property managers manage their property like a business with a long range master plan known as a Reserve Study.

Reserve Advisors employs the **largest staff of Reserve Specialists** with bachelor's degrees in engineering dedicated to Reserve Study services. Our principals are founders of Community Associations Institute's (CAI) Reserve Committee that developed national standards for reserve study providers. One of our principals is a Past President of the Association of Professional Reserve Analysts (APRA). Our vast experience with a variety of building types and ages, on-site examination and historical analyses are keys to determining accurate remaining useful life estimates of building components.

**No Conflict of Interest** - As consulting specialists, our **independent opinion** eliminates any real or perceived conflict of interest because we do not conduct or manage capital projects.

#### TOTAL STAFF INVOLVEMENT

Several staff members participate in each assignment. The responsible advisor involves the staff through a Team Review, exclusive to Reserve Advisors, and by utilizing the experience of other staff members, each of whom has served hundreds of clients. We conduct Team Reviews, an internal quality assurance review of each assignment, including: the inspection; building component costing; lifing; and technical report phases of the assignment. Due to our extensive experience with building components, we do not have a need to utilize subcontractors.

#### **OUR GOAL**

To help our clients fulfill their fiduciary responsibilities to maintain property in good condition.

## **VAST EXPERIENCE WITH A VARIETY OF BUILDINGS**

Reserve Advisors has conducted reserve studies for a multitude of different communities and building types. We've analyzed thousands of buildings, from as small as a 3,500-square foot day care center to the 2,600,000-square foot 98-story Trump International Hotel and Tower in Chicago. We also routinely inspect buildings with various types of mechanical systems such as simple electric heat, to complex systems with air handlers, chillers, boilers, elevators, and life safety and security systems.

We're familiar with all types of building exteriors as well. Our well versed staff regularly identifies optimal repair and replacement solutions for such building exterior surfaces such as adobe, brick, stone, concrete, stucco, EIFS, wood products, stained glass and aluminum siding, and window wall systems.

#### **OLD TO NEW**

Reserve Advisors experience includes ornate and vintage buildings as well as modern structures. Our specialists are no strangers to older buildings. We're accustomed to addressing the unique challenges posed by buildings that date to the 1800's. We recognize and consider the methods of construction employed into our analysis. We recommend appropriate replacement programs that apply cost effective technologies while maintaining a building's character and appeal.



# QUALIFICATIONS THEODORE J. SALGADO Principal Owner

#### **CURRENT CLIENT SERVICES**

Theodore J. Salgado is a co-founder of Reserve Advisors, Inc., which is dedicated to serving community associations, city and country clubs, religious organizations, educational facilities, and public and private entities throughout the United States. He is responsible for the production, management, review, and quality assurance of all reserve studies, property inspection services and consulting services for a nationwide portfolio of more than 6,000 clients. Under his direction, the firm conducts reserve study services for community associations, apartment complexes, churches, hotels, resorts, office towers and vintage architecturally ornate buildings.



#### PRIOR RELEVANT EXPERIENCE

Before founding Reserve Advisors, Inc. with John P. Poehlmann in 1991, Mr. Salgado, a professional engineer registered in the State of Wisconsin, served clients for over 15 years through American Appraisal Associates, the world's largest full service valuation firm. Mr. Salgado conducted facilities analyses of hospitals, steel mills and various other large manufacturing and petrochemical facilities and casinos.

He has served clients throughout the United States and in foreign countries, and frequently acted as project manager on complex valuation, and federal and state tax planning assignments. His valuation studies led to negotiated settlements on property tax disputes between municipalities and property owners.

Mr. Salgado has authored articles on the topic of reserve studies and facilities maintenance. He also co-authored *Reserves*, an educational videotape produced by Reserve Advisors on the subject of Reserve Studies and maintaining appropriate reserves. Mr. Salgado has also written in-house computer applications manuals and taught techniques relating to valuation studies.

#### **EXPERT WITNESS**

Mr. Salgado has testified successfully before the Butler County Board of Tax Revisions in Ohio. His depositions in pretrial discovery proceedings relating to reserve studies of Crestview Estates Condominium Association in Wauconda, Illinois, Rivers Point Row Property Owners Association, Inc. in Charleston, South Carolina and the North Shore Club Associations in South Bend, Indiana have successfully assisted the parties in arriving at out of court settlements.

**EDUCATION** - Milwaukee School of Engineering - B.S. Architectural Engineering

#### PROFESSIONAL AFFILIATIONS/DESIGNATIONS

American Association of Cost Engineers - Past President, Wisconsin Section Association of Construction Inspectors - Certified Construction Inspector Association of Professional Reserve Analysts - Past President & Professional Reserve Analyst (PRA)

Community Associations Institute - Member and Volunteer Leader of multiple chapters Concordia Seminary, St. Louis - Member, National Steering Committee Milwaukee School of Engineering - Member, Corporation Board Professional Engineer, Wisconsin (1982) and North Carolina (2014)

Ted continually maintains his professional skills through American Society of Civil Engineers, ASHRAE, Association of Construction Inspectors, and continuing education to maintain his professional engineer licenses.



### JOHN P. POEHLMANN, RS Principal

John P. Poehlmann is a co-founder of Reserve Advisors, Inc. He is responsible for the finance, accounting, marketing, and overall administration of Reserve Advisors, Inc. He also regularly participates in internal Quality Control Team Reviews of Reserve Study reports.

Mr. Poehlmann directs corporate marketing, including business development, advertising, press releases, conference and trade show exhibiting, and electronic marketing campaigns. He frequently speaks throughout the country at seminars and workshops on the benefits of future planning and budgeting for capital repairs and replacements of building components and other assets.



#### PRIOR RELEVANT EXPERIENCE

Mr. Poehlmann served on the national Board of Trustees of Community Associations Institute. An international organization, Community Associations Institute (CAI) is a nonprofit 501(c)(3) trade association created in 1973 to provide education and resources to America's 335,000 residential condominium, cooperative and homeowner associations and related professionals and service providers.

He is a founding member of the Institute's Reserve Committee. The Reserve Committee developed national standards and the Reserve Specialist (RS) Designation Program for Reserve Study providers. Mr. Poehlmann has authored numerous articles on the topic of Reserve Studies, including Reserve Studies for the First Time Buyer, Minimizing Board Liability, Sound Association Planning Parallels Business Concepts, and Why Have a Professional Reserve Study. He is also a contributing author in Condo/HOA Primer, a book published for the purpose of sharing a wide background of industry knowledge to help boards in making informed decisions about their communities.

#### **INDUSTRY SERVICE AWARDS**

CAI Wisconsin Chapter Award CAI National Rising Star Award CAI Michigan Chapter Award

#### **EDUCATION**

University of Wisconsin-Milwaukee - Master of Science Management University of Wisconsin - Bachelor of Business Administration

#### PROFESSIONAL AFFILIATIONS

**Community Associations Institute (CAI)** - Founding member of Reserve Committee; former member of National Board of Trustees; Reserve Specialist (RS) designation; Member of multiple chapters

Association of Condominium, Townhouse, & Homeowners Associations (ACTHA) – member



#### NICOLE L. LOWERY, PRA, RS Responsible Advisor

#### **CURRENT CLIENT SERVICES**

Nicole L. Lowery, a Civil Engineer, is an Advisor for Reserve Advisors. Ms. Lowery is responsible for the inspection and analysis of the condition of clients' properties, and recommending engineering solutions to prolong the lives of the components. She also forecasts capital expenditures for the repair and/or replacement of the property components and prepares technical reports on assignments. She is responsible for conducting Life Cycle Cost Analyses and Capital Replacement Forecast services and the preparation of Reserve Study Reports for condominiums, townhomes and homeowner associations.

Ms. Lowery has been involved with hundreds of Reserve Study assignments. The following is a partial list of clients served by Nicole Lowery demonstrating her breadth of experiential knowledge of community associations in construction and related buildings systems.

- Amelia Surf & Racquet Club This oceanfront condominium community comprises 156 units in three mid rise buildings. This Fernandina Beach, Florida development contains amenities such as clay tennis courts, two pools and boardwalks.
- **Ten Museum Park** This boutique, luxury 50-story high rise building in downtown Miami, Florida consists of 200 condominium units. The amenities comprise six pools including resistance and plunge pools, a full-service spa and a state-of-the-art fitness center. The property also contains a multi-level parking garage.
- **3 Chisolm Street Homeowners Association** This historic Charleston, South Carolina community was constructed in 1929 and 1960 and comprises brick and stucco construction with asphalt shingle and modified bitumen roofs. The unique buildings were originally the Murray Vocational School. The buildings were transformed in 2002 to 27 high-end condominiums. The property includes a courtyard and covered parking garage.
- **Lakes of Pine Run Condominium Association** This condominium community comprises 112 units in 41 buildings of stucco construction with asphalt shingle roofs. Located in Ormond Beach, Florida, it has a domestic water treatment plant and wastewater treatment plant for the residents of the property.
- **Rivertowne on the Wando Homeowners Association** This exclusive river front community is located on the Wando River in Mount Pleasant, South Carolina. This unique Association includes several private docks along the Wando River, a pool and tennis courts for use by its residents.
- **Biltmore Estates Homeowners Association** This private gated community is located in Miramar, Florida, just northwest of Miami, Florida and consists of 128 single family homes. The lake front property maintains a pool, a pool house and private streets.
- Bellavista at Miromar Lakes Condominium Association Located in the residential waterfront resort community of Miromar Lakes Beach & Golf Club in Fort Myers, Florida, this property comprises 60 units in 15 buildings. Amenities include a clubhouse and a pool.

#### PRIOR RELEVANT EXPERIENCE

Before joining Reserve Advisors, Ms. Lowery was a project manager with Kipcon in New Brunswick, New Jersey and the Washington, D.C. Metro area for eight years, where she was responsible for preparing reserve studies and transition studies for community associations. Ms. Lowery successfully completed the bachelors program in Civil Engineering from West Virginia University in Morgantown, West Virginia.

#### **EDUCATION**

West Virginia University - B.S. Civil Engineering

#### PROFESSIONAL AFFILIATIONS / DESIGNATIONS

Reserve Specialist (RS) - Community Associations Institute
Professional Reserves Analyst (PRA) - Association of Professional Reserve Analysts



#### ALAN M. EBERT, P.E., PRA, RS Director of Quality Assurance

#### **CURRENT CLIENT SERVICES**

Alan M. Ebert, a Professional Engineer, is the Director of Quality Assurance for Reserve Advisors. Mr. Ebert is responsible for the management, review and quality assurance of reserve studies. In this role, he assumes the responsibility of stringent report review analysis to assure report accuracy and the best solution for Reserve Advisors' clients.

Mr. Ebert has been involved with thousands of Reserve Study assignments. The following is a partial list of clients served by Alan Ebert demonstrating his breadth of experiential knowledge of community associations in construction and related buildings systems.

- **Brownsville Winter Haven** Located in Brownsville, Texas, this unique homeowners association contains 525 units. The Association maintains three pools and pool houses, a community and management office, landscape and maintenance equipment, and nine irrigation canals with associated infrastructure.
- **Rosemont Condominiums** This unique condominium is located in Alexandria, Virginia and dates to the 1940's. The two mid-rise buildings utilize decorative stone and brick masonry. The development features common interior spaces, multi-level wood balconies and common asphalt parking areas.
- Stillwater Homeowners Association Located in Naperville, Illinois, Stillwater Homeowners Association maintains four tennis courts, an Olympic sized pool and an upscale ballroom with commercial-grade kitchen. The community also maintains three storm water retention ponds and a detention basin.
- **Birchfield Community Services Association** This extensive Association comprises seven separate parcels which include 505 townhome and single family homes. This Community Services Association is located in Mt. Laurel, New Jersey. Three lakes, a pool, a clubhouse and management office, wood carports, aluminum siding, and asphalt shingle roofs are a few of the elements maintained by the Association.
- Oakridge Manor Condominium Association Located in Londonderry, New Hampshire, this Association includes 104 units at 13 buildings. In addition to extensive roads and parking areas, the Association maintains a large septic system and significant concrete retaining walls.
- **Memorial Lofts Homeowners Association** This upscale high rise is located in Houston, Texas. The 20 luxury units include large balconies and decorative interior hallways. The 10-story building utilizes a painted stucco facade and TPO roof, while an on-grade garage serves residents and guests.

#### PRIOR RELEVANT EXPERIENCE

Mr. Ebert earned his Bachelor of Science degree in Geological Engineering from the University of Wisconsin-Madison. His relevant course work includes foundations, retaining walls, and slope stability. Before joining Reserve Advisors, Mr. Ebert was an oilfield engineer and tested and evaluated hundreds of oil and gas wells throughout North America.

#### **EDUCATION**

University of Wisconsin-Madison - B.S. Geological Engineering

#### PROFESSIONAL AFFILIATIONS/DESIGNATIONS

Professional Engineering License – Wisconsin, North Carolina, Illinois, Colorado Reserve Specialist (RS) - Community Associations Institute
Professional Reserve Analyst (PRA) - Association of Professional Reserve Analysts



#### **RESOURCES**

Reserve Advisors, Inc. utilizes numerous resources of national and local data to conduct its Professional Services. A concise list of several of these resources follows:

Association of Construction Inspectors, (ACI) the largest professional organization for those involved in construction inspection and construction project management. ACI is also the leading association providing standards, guidelines, regulations, education, training, and professional recognition in a field that has quickly become important procedure for both residential and commercial construction, found on the web at www.iami.org. Several advisors and a Principal of Reserve Advisors, Inc. hold Senior Memberships with ACI.

American Society of Heating, Refrigerating and Air-Conditioning Engineers, Inc., (ASHRAE) the American Society of Heating, Refrigerating and Air-Conditioning Engineers, Inc., devoted to the arts and sciences of heating, ventilation, air conditioning and refrigeration; recognized as the foremost, authoritative, timely and responsive source of technical and educational information, standards and guidelines, found on the web at www.ashrae.org. Reserve Advisors, Inc. actively participates in its local chapter and holds individual memberships.

<u>Community Associations Institute</u>, (CAI) America's leading advocate for responsible communities noted as the only national organization dedicated to fostering vibrant, responsive, competent community associations. Their mission is to assist community associations in promoting harmony, community, and responsible leadership.

<u>Marshall & Swift / Boeckh</u>, (MS/B) the worldwide provider of building cost data, co-sourcing solutions, and estimating technology for the property and casualty insurance industry found on the web at www.marshallswift.com.

**R.S. Means CostWorks**, North America's leading supplier of construction cost information. As a member of the Construction Market Data Group, Means provides accurate and up-to-date cost information that helps owners, developers, architects, engineers, contractors and others to carefully and precisely project and control the cost of both new building construction and renovation projects found on the web at www.rsmeans.com.

Reserve Advisors, Inc., library of numerous periodicals relating to reserve studies, condition analyses, chapter community associations, and historical costs from thousands of capital repair and replacement projects, and product literature from manufacturers of building products and building systems.



## 7. DEFINITIONS

Definitions are derived from the standards set forth by the Community Associations Institute (CAI) representing America's 305,000 condominium and homeowners associations and cooperatives, and the Association of Professional Reserve Analysts, setting the standards of care for reserve study practitioners.

- **Cash Flow Method** A method of calculating Reserve Contributions where contributions to the reserve fund are designed to offset the variable annual expenditures from the reserve fund. Different Reserve Funding Plans are tested against the anticipated schedule of reserve expenses until the desired funding goal is achieved.
- **Component Method** A method of developing a Reserve Funding Plan with the total contribution is based on the sum of the contributions for individual components.
- **Current Cost of Replacement** That amount required today derived from the quantity of a *Reserve Component* and its unit cost to replace or repair a Reserve Component using the most current technology and construction materials, duplicating the productive utility of the existing property at current *local* market prices for *materials*, *labor* and manufactured equipment, contractors' overhead, profit and fees, but without provisions for building permits, overtime, bonuses for labor or premiums for material and equipment. We include removal and disposal costs where applicable.
- **Fully Funded Balance** The Reserve balance that is in direct proportion to the fraction of life "used up" of the current Repair or Replacement cost similar to Total Accrued Depreciation.
- **Funding Goal (Threshold)** The stated purpose of this Reserve Study is to determine the adequate, not excessive, minimal threshold reserve balances.
- **Future Cost of Replacement** Reserve Expenditure derived from the inflated current cost of replacement or current cost of replacement as defined above, with consideration given to the effects of inflation on local market rates for materials, labor and equipment.
- **Long-Lived Property Component** Property component of Fieldstone Ranch responsibility not likely to require capital repair or replacement during the next 30 years with an unpredictable remaining Useful Life beyond the next 30 years.
- **Percent Funded** The ratio, at a particular point of time (typically the beginning of the Fiscal Year), of the actual (or projected) Reserve Balance to the Fully Funded Balance, expressed as a percentage.
- **Remaining Useful Life** The estimated remaining functional or useful time in years of a *Reserve Component* based on its age, condition and maintenance.
- **Reserve Component** Property elements with: 1) Fieldstone Ranch responsibility; 2) limited Useful Life expectancies; 3) predictable Remaining Useful Life expectancies; and 4) a replacement cost above a minimum threshold.
- **Reserve Component Inventory** Line Items in **Reserve Expenditures** that identify a Reserve Component.
- **Reserve Contribution** An amount of money set aside or *Reserve Assessment* contributed to a *Reserve Fund* for future *Reserve Expenditures* to repair or replace *Reserve Components*.
- **Reserve Expenditure** Future Cost of Replacement of a Reserve Component.
- **Reserve Fund Status** The accumulated amount of reserves in dollars at a given point in time, i.e., at year end.
- **Reserve Funding Plan** The portion of the Reserve Study identifying the *Cash Flow Analysis* and containing the recommended Reserve Contributions and projected annual expenditures, interest earned and reserve balances.
- **Reserve Study** A budget planning tool that identifies the current status of the reserve fund and a stable and equitable Funding Plan to offset the anticipated future major common area expenditures.
- **Useful Life** The anticipated total time in years that a *Reserve Component* is expected to serve its intended function in its present application or installation.



## 8. PROFESSIONAL SERVICE CONDITIONS

**Our Services** – Reserve Advisors (RA) performs its services as an independent contractor in accordance with our professional practice standards and its compensation is not contingent upon our conclusions. The purpose of our reserve study is to provide a budget planning tool that identifies the current status of the reserve fund, and an opinion recommending an annual funding plan to create reserves for anticipated future replacement expenditures of the property.

Our inspection and analysis of the subject property is limited to visual observations, is noninvasive and is not meant to nor does it include investigation into statutory, regulatory or code compliance. RA inspects sloped roofs from the ground and inspects flat roofs where safe access (stairs or ladder permanently attached to the structure) is available. The report is based upon a "snapshot in time" at the moment of inspection. RA may note visible physical defects in our report. The inspection is made by employees generally familiar with real estate and building construction but in the absence of invasive testing RA cannot opine on, nor is RA responsible for, the structural integrity of the property including its conformity to specific governmental code requirements for fire, building, earthquake, and occupancy, or any physical defects that were not readily apparent during the inspection.

RA is not responsible for conditions that have changed between the time of inspection and the issuance of the report. RA does not investigate, nor assume any responsibility for any existence or impact of any hazardous materials, such as asbestos, urea-formaldehyde foam insulation, other chemicals, toxic wastes, environmental mold or other potentially hazardous materials or structural defects that are latent or hidden defects which may or may not be present on or within the property. RA does not make any soil analysis or geological study as part of its services; nor does RA investigate water, oil, gas, coal, or other subsurface mineral and use rights or such hidden conditions. RA assumes no responsibility for any such conditions. The Report contains opinions of estimated costs and remaining useful lives which are neither a guarantee of the actual costs of replacement nor a guarantee of remaining useful lives of any property element.

RA assumes, without independent verification, the accuracy of all data provided to it. You agree to indemnify and hold RA harmless against and from any and all losses, claims, actions, damages, expenses or liabilities, including reasonable attorneys' fees, to which we may become subject in connection with this engagement, because of any false, misleading or incomplete information which we have relied upon supplied by you or others under your direction, or which may result from any improper use or reliance on the Report by you or third parties under your control or direction. Your obligation for indemnification and reimbursement shall extend to any director, officer, employee, affiliate, or agent of RA. Liability of RA and its employees, affiliates, and agents for errors and omissions, if any, in this work is limited to the amount of its compensation for the work performed in this engagement.

**Report -** RA completes the services in accordance with the Proposal. The Report represents a valid opinion of RA's findings and recommendations and is deemed complete. RA, however, considers any additional information made available to us within 6 months of issuing the Report if a timely request for a revised Report is made. RA retains the right to withhold a revised Report if payment for services was not tendered in a timely manner. All information received by RA and all files, work papers or documents developed by RA during the course of the engagement shall remain the property of RA and may be used for whatever purpose it sees fit.

**Your Obligations -** You agree to provide us access to the subject property for an on-site visual inspection You agree to provide RA all available, historical and budgetary information, the governing documents, and other information that we request and deem necessary to complete the Report. You agree to pay actual attorneys' fees and any other costs incurred to collect on any unpaid balance for RA's services.

Use of Our Report and Your Name - Use of this Report is limited to only the purpose stated herein. You hereby acknowledge that any use or reliance by you on the Report for any unauthorized purpose is at your own risk and you shall hold RA harmless from any consequences of such use. Use by any unauthorized third party is unlawful. The Report in whole or in part is not and cannot be used as a design specification for design engineering purposes or as an appraisal. You may show our Report in its entirety to the following third parties: members of your organization, your accountant, attorney, financial institution and property manager who need to review the information contained herein. Without the written consent of RA, you shall not disclose the Report to any other third party. The Report contains intellectual property developed by RA and shall not be reproduced or distributed to any party that conducts reserve studies without the written consent of RA.

RA will include your name in our client lists. RA reserves the right to use property information to obtain estimates of replacement costs, useful life of property elements or otherwise as RA, in its sole discretion, deems appropriate.

Payment Terms, Due Dates and Interest Charges - Retainer payment is due upon authorization and prior to inspection. The balance is due net 30 days from the report shipment date. Any balance remaining 30 days after delivery of the Report shall accrue an interest charge of 1.5% per month. Any litigation necessary to collect an unpaid balance shall be venued in Milwaukee County Circuit Court for the State of Wisconsin.